

We are growing. Are you?



Ogone is looking for a **PRICING & MARKET MANAGER** m/f
for our Brussels HQ

YOUR JOB

Reporting to the Head of Product Management, you are a member of the Product Management Team. Your mission is to drive the revenues of Ogone by managing your product, pricing and go 2 market strategy.

After an intensive training period, you will be an expert in Ogone products and services, allowing you to:

- Maximize the revenues
- Align your ideas with the company strategy, sales and commissioning plans, markets, products and potential customers
- Ensure the alignment of initiatives across markets and products
- Support sales and product management with pricing and market analysis and benchmarks
- Document your pricing strategy validated by the stakeholders
- Create and defend the business cases
- Develop a pragmatic dashboard to track and steer the success

Because of your focus, business insight and technical skills, your products will be better thought through. Once the identification/qualification is performed and the project approved, the project execution will be led by a Project Manager.

You will set the scene for the future and act as a role model: you must not only be able to do the job but also to “walk the talk”, give the example and inspire others, especially because the role interacts with virtually all divisions and at all levels in the company.

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YOUR QUALITIES

For this challenging function, we need a talented individual with excellent analytical and personal skills. As candidate you match following requirements:

- Experience in B2B market management, product and solution management
- Good helicopter view (developing a vision) yet hands-on when required (delivering results and solving problems)
- University degree or equivalent through experience: technical degree with proven marketing skills or non technical degree with strong technical affinity
- Experience within an acquirer, a bank, a PSP, is a plus
- Very good knowledge of English is mandatory. French, Dutch and/or German are assets
- Successful and significant track record in pricing or market management, possibly in IT, PSP, telco or finance with high professional standards. Experience in go 2 market is a plus
- Strong analytical skills
- Outstanding personal skills
- Excellent and to the point communicator
- Capacity to enthuse cross functional teams
- Able to work in a fast paced environment and market

WHY OZONE?

You work with complex products in a host of different sectors at the national and international level. You grow because your job challenges your skills every day. Your colleagues are all totally committed: there's a reason why we are growing all the time. In our open corporate culture you have freedom to achieve your goals and further your career.

Set your sights on becoming Pricing & Market Manager? We welcome your drive. Your responsibilities and experience attract a competitive salary with benefits and training opportunities.

WHO WE ARE

At Ozone we develop electronic payment solutions for e-commerce and a host of other sectors. We work for small and large companies in more than 45 countries. We have offices in Belgium, the Netherlands, France, Germany, Switzerland, Austria, United Kingdom, United States and India.

COME AND GROW WITH US

Interested in a career in e-commerce? Don't hesitate, apply now.

Send your motivation letter and CV to Ozone, HR Recruitment: hr@ogone.com
Ozone, Woluwedal 102, 1200 Brussels

