



We are growing.  
Are you?

Ogone is looking for an  
**INTERNAL SALES ADVISOR** <sup>M/F</sup>  
for our Mijdrecht office

### YOUR JOB

Your main responsibility is to treat all the incoming sales requests (calls, mails,...) and to manage your proper mass market portfolio. Besides that you will also take care of the up selling by an active follow-up of direct mailings. Finally, you will also be in charge of the outbound campaign calling. In close partnership, you will find the most interesting solution for the customer and Ogone.

After an internal training period about our products and services, you will be an Ogone sales expert allowing you to:

- Handle all the incoming calls related to sales questions
- Take an active part in the phone prospection process by actively calling out new clients
- Follow up, analyze and screen the activation demands
- Actively think together with the customer to find the right solution for their needs
- Follow up our clients and resellers during and after the implementation of our payment services
- Participate actively into specific sales actions such as mailings, fairs, etc
- Work closely with the customer care department in order to give our customers a full service
- Work in close collaboration with our account managers



## YOUR QUALITIES

For this challenging sales function, we need a talented negotiator with very good verbal communication skills. As candidate you fit following requirements:

- Fluent in Dutch, very good knowledge of spoken and written English, German is an asset
- A first relevant experience is considered an asset
- Able to learn very quickly new concepts in internet technologies, e-commerce, etc
- Clear drive for result
- Reliable, show initiative and take responsibility
- Able to handle the diversity of clients from industries like ticketing, travel, pure e-commerce players, and many others
- Easy collaboration with colleagues, team-minded
- Mature
- Strong integrative thinking ability

## WHY OZONE?

You work with complex products in a host of different sectors at the national and international level. You grow because your job challenges your skills every day. Your colleagues are all totally committed: there's a reason why we are growing all the time. In our open corporate culture you have freedom to achieve your goals and further your career.

Set your sights on becoming Internal Sales Advisor? We welcome your drive. Your responsibilities and experience attract a competitive salary with benefits and training opportunities.

## WHO WE ARE

Ogone Payment Services is a leading European Payment Service Provider with international reach. Around the world, businesses trust Ogone to manage and secure their online payments, help prevent fraud and drive their business. The company is headquartered in Belgium, has operations in India and maintains regional offices throughout the world, with offices in Belgium, the Netherlands, France, Germany, Austria, Switzerland, United Kingdom, United Arab Emirates and the United States of America.

## COME AND GROW WITH US

Interested in a career in e-commerce? Don't hesitate, apply now.

Send your motivation letter and CV to Ogone, HR Recruitment: [hr@ogone.com](mailto:hr@ogone.com)

Ogone, Woluwedal 102, 1200 Brussels



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